See meeting and calendar invitation for detailed conference call information and telephone number.

Participants: NAMES
Absences with notice: NAMES
For this meeting
Moderator: NAME
Greeter: NAME
Time Manager: NAME
Action Master: NAME
Meeting information
Topic: XXXX Team Meeting Date: DATE
Time: <u>10:00 am</u> , Eastern Daylight Time (New York, GMT-04:00) Meeting Number: NUMBER
Meeting Password: PASSWORD
Audio conference information
Call-in toll number (US/Canada): NUMBER Use meeting number and password above to access call

NOTE NEW PASSWORD.

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1. Action item review from previous meetings – All - (10 minutes)

Preparation: please review the action list in advance of the meeting. Update the status of each action assigned to you.

2. Production update – NAMES (20 minutes)

Preparation: Production sites please come prepared to discuss the following points.

- a. Please provide any updates to the report sent by NAME (the report will be sent prior to the meeting)
- b. Please provide an update on any back orders including past and present month.
- c. **Production lead-time.** Please provide an update on production lead times.
- 3. Product update TOPIC NAME (20 minutes).

Preparation: NAME is going to provide an overview on how his customer is using products.

Please come prepared with any questions you might have about PRODUCT.

4. Introduction and discussion about PRODUCT – NAME - (15 minutes).

*Preparation: No preparation required – information sharing.

5. XXX Product Performance and Availability – NAME – (15 minutes).

Preparation: NAME is going to follow up on this topic from our most recent call and his recent email regarding product performance and availability. Please review his email and come with

6. Sales Results - TEAM - (20 minutes).

any questions you might have.

Preparation: NAME will review the sales results for September and the plan for October. Please come prepared to discuss your sales outlook versus budget for October.

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7. Customer Service Update – NAME- (10 minutes)

Preparation: no preparation required – informative only.

- a. Sales orders –updates and status
- b. Review of ocean freight orders shipping next six weeks
- 8. Comment about Order Requirement Returns NAME (10 minutes).

 *Preparation: NAME wants to review some changes planned for minimum order amounts. No preparation required.
- 9. Meeting Action Recap NAME (10 minutes).

 Preparation: NAME will review the actions captured from today's meeting, validate the action and ask for planned completion date.

Meeting adjourned.

Next meeting: Monday, October 24th

Moderator: NAME Greeter: NAME

Time Manager: NAME Action Master: NAME

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ACTION ITEMS

1	Please submit any technical or performance questions about PRODUCT to NAME	ALL REPS	Ongoing
2	Please allow 24-48 hours for all freight quote requests	ALL REPS	Ongoing
3	Reminder please contact NAME in advance of all important PRODUCT trials	ALL REPS	Ongoing
5	Keep NAMES informed about mix requests and trials using	ALL REPS	Ongoing
	PRODUCT	ALL NLF3	Origoning
6	Please send pics of PRODUCT to NAME	ALL REPS	On-going
33	Send slides about PRODUCT to sales team –	NAME	09.16.16
34	Send presentation and notes concerning to the sales team	NAME	09.23.16
	regarding the use of PRODUCT		
44	NAME to check with COMPANY regarding the possible use of	NAME	09.23.16
	the PRODUCT		
48	Update the next steps in the XX trial	NAME	10.01.16
53	Update XXX activity by 09.14.16	NAMES	09.14.16